

## **About Us**

BADRI Solutions is a technology company of BADRI group, based in Dubai, UAE. It is engaged in technology consultancy and related services. We are proud to partner with our prestigious clients in Gulf Cooperation Council (GCC) countries Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, and the United Arab Emirates (UAE) and Pakistan.

We throughout the years have grown exponentially. Owing to our origin in actuarial sciences, we have developed special muscles in the arena of Analytics and Business Intelligence. In our journey we have acquired expertise across tools and platforms and have been recognized as one of the leading consultancy firms in the region.

Our strategic technology partnerships spanning over years and our technology service delivery have enabled our clients in becoming a dynamic enterprise, be it adoption of data driven decision making, streamlining of inefficient processes, cutting down cost of technology or operations and spotting new business opportunities.

Our partnership approach towards client relationship and focus on strengthening it is a key ingredient to a lasting client relation and our growth.





Solution architects strengthening our partners to optimize performance

# Mission

We help our clients be the best version of themselves by fostering partnerships, challenging norms and providing cutting edge solutions. We inspire our people to constantly evolve and chase excellence with integrity in a diverse, exciting and growth-oriented culture.





## **BADRI** Group of Companies





September 2014: BADRI Management Consultancy DSO was established in Dubai, UAE May 2016: BADRI Management Consultancy opened an office in Karachi, Pakistan

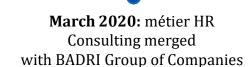


October 2017: BMC
Insurance Mathematics LLC
was set up in Dubai, UAE









**July 2019:** BADRI Solutions was established in Karachi, Pakistan



**Jan 2022:** BADRI for Actuarial Services was established in KSA





**May 2024:** BADRI opened an office in Cairo, Egypt

**August 2024:** BADRI opened an office in London, UK







































## Our Executive Team





Sibtain Naqvi

Sibtain Naqvi is heading technology practice of BADRI Management Consultancy. The practice has its clients across Gulf Cooperation Council. He has more than 21+ years of experience in technology, industry solutions & systems development and consulting in capital markets of Pakistan, Insurance markets of GCC and software export for US, UK markets.

Shahpur began his professional career at BMA Asset Management. He then started his consulting practice in North America and has been in the industry for over 15 years. With a strong background in Data Management, Business Analysis, Project Management, Business Intelligence, Software Testing and Execution, Shahpur has a proven track record with large to mid-sized projects with different areas with banks such as Bank of America, TD Waterhouse, Bank of Montreal and Bank of Nova Scotia. Shahpur has a broad range of experience in the banking industry (Capital Markets, Risk Management, AML, Wealth and Data Governance Office).

Shahpur Agha Head of Technology - Data Management Solutions





**Adeel Ahmed** Senior BI Consultant









An experienced business intelligence specialist with more than fourteen years of experience, with a focus on Qlik products, and OBIEE development and implementation of BI solution. Proficiency in database architecture, SQL programming, and data modeling enables the development of complex dashboards and reports that generate insights for multiple departments, especially in the insurance industry. Competent in performance optimization and ETL process management to improve decision-making abilities. Devoted to providing useful insights by integrating data from many sources efficiently, assisting with critical business projects, and encouraging wellinformed decision-making.

A highly skilled Data Professional with extensive experience in Azure offerings, including ADLS, Data Factory, and Synapse, as well as Microsoft Fabric. Demonstrated expertise in data management, visualization, and analytics, leveraging tools like Power BI and Qlik Sense to create interactive dashboards and reports. Proficient in SQL programming and data modeling, with a strong background in ETL processes and data quality assessments. Experienced in project management methodologies and collaboration with cross-functional teams to drive data-driven decision-making, particularly within the insurance sector.

#### Fabeha Waqas Senior BI Consultant







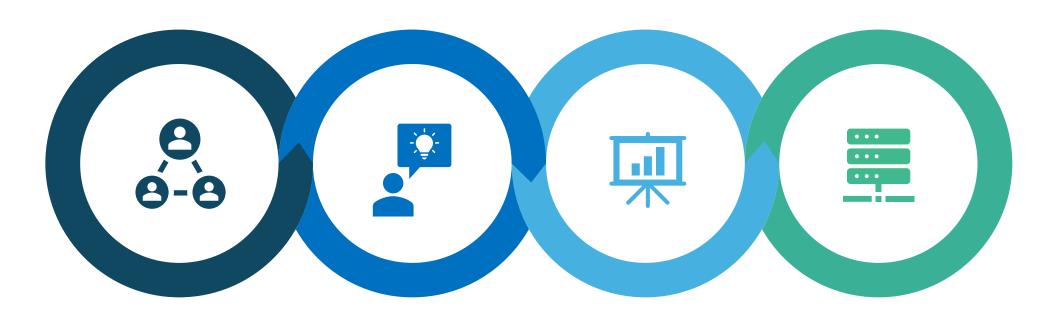












Resource Augmentation BI Solution Delivery

Ready-to-Deploy BI & Analytics Dashboard

Data Management Solution

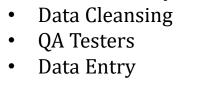


## **Staff Augmentation**

We provide cost-effective staffing solutions for a wide array of data-driven initiatives, where businesses can tap into a pool of highly skilled individuals, without breaking the bank.

#### Our staffing jobs include:

- BI Experts
- IT Infrastructure Experts
- Project Managers
- Business Analysts





## **Staff Augmentation**

Real-World Scenarios that Staff Augmentation Solves



#### **Short-Term Boost**

Facing a tight deadline on a critical project?



#### **Long-Term Expertise for Ongoing Success**

Maintaining complex financial systems like those used in Banking, Insurance, or Investments requires ongoing upkeep.



#### **Making Vendor Transition Easy**

Staff augmentation can ease the transition by providing temporary IT staff with expertise in both your old and new systems.



#### **Building Your Dream Team**

Do you have a unique project requiring specific technology skills?





## Our Expertise











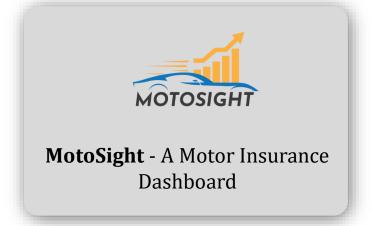








# Some of Our Key Dashboards













## Prebuilt Dashboards Benefits





#### **Efficiency & Speed**

All essentials in one place for you. No more spending hours building dashboards from scratch or wrestling with complex data wrangling. Streamline the process, saving you precious hours and resources.





#### **Actionable Intelligence**

Data without context is just numbers on a screen Our reports and dashboards add the "so what?" factor, transforming data into actionable insights.





#### **Domain Expertise**

You don't need a team of SME, data scientists, data engineers, BI tools specialist to create effective dashboards and reports. They are prebuilt for you.





#### **Collaboration**

No more confusion or misinterpretations, just shared understanding. Provide a consistent and standardized way to present information, fostering clear communication and collaboration across teams and departments.



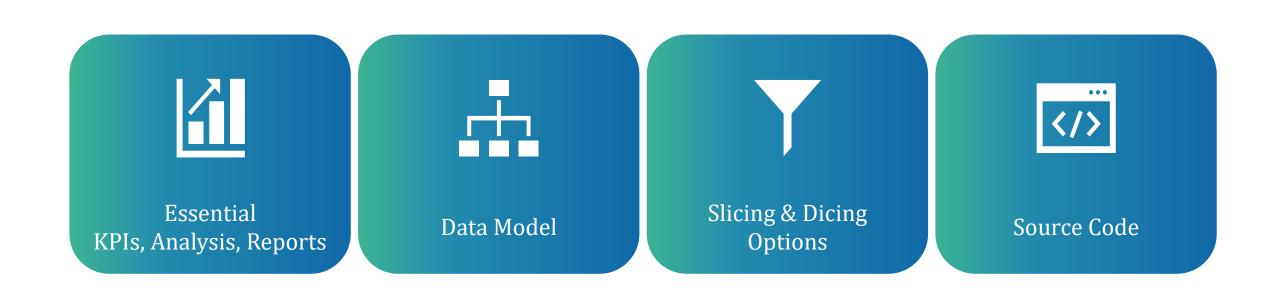


#### **Building Blocks**

Pre-built dashboards and reports aren't just timesavers, they're building blocks for the future. They provide a solid foundation to customize and expand upon.



## Our Prebuilt Dashboard Includes

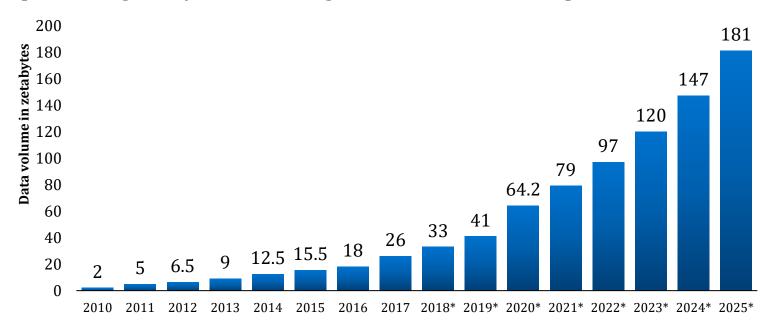






## The Data Boom

We have seen an unprecedented surge in data volumes the last few years. This has led to new challenges in terms of quality, storage, processing, analysis and data governance at the enterprise level.



- Companies are dealing with issues of data integrity at an abnormal pace.
- Robust Data Management ensures that the data is accurate, consistent and reliable for further usage.

There is around 4.4bn TB of data being used today.



# Compliance Requirements Growing for Data Management Frameworks

Regulators across the region are actively monitoring how data is managed across organizations:

- For e.g. Central Bank of UAE specifies the requirements the data management requirement in section 5 of the Model Management Standards issued in November 2022.
- In Saudi Arabia, the National Data Management Office (NDMO) and the Saudi Arabian Monetary Authority (SAMA) have recognized the importance of data governance and have swiftly adapted to the requirement, based on size of the organization. It is important to note the NDMO has issued Data Management Standards for implementing and governing effective data management practices across government entities.

As a result, there is a growing trend for clean and well managed data practices. There is explicit importance towards:







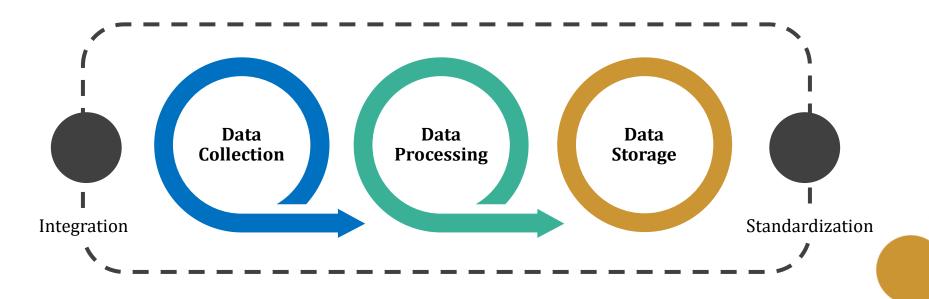
# Data Management – Framework



• A robust Data Management Framework (DMF) is critical to achieve consistent data, manage risk, comply with regulatory requirements and improve decision making.

# **Data Strategy Development**

We actively work with our clients to enhance their long-term data strategies. This includes Data Strategy Assessment, Technology and Architecture Recommendations, as well as establishing processes for Data Collection, Data Processing and Data Storage.





## Data Analysis & Interpretation

We use advanced methodologies including statistical techniques and querying languages extracts to collect, cleanse and profile data from various client sources. We also utilize external market intelligence to enhance the information base of our clients.

Having robust data collection processes and tools are crucial for accurate insights and retrieving valuable information about the business. We ask the right questions and ensure the data collection process is streamlined appropriately.

Data Cleansing

**Performance** 

**Evaluation** 

Data

**Profiling** 

We offer data cleansing services which focus on the systematic identification and correction of errors. There is a growing demand for data cleansing, as it paves way for improved decision-making, operational efficiency and regulatory compliance.

Our data profiling techniques involve assessing the structure of the data, identifying patterns and evaluating the overall quality of the information. The goal is to gain a deep understanding of the data.

On the more strategic side of things, we drive the assessment of the overall current processes and efficiencies of data systems in the organization. We also identify opportunities and align them with organizational objectives.

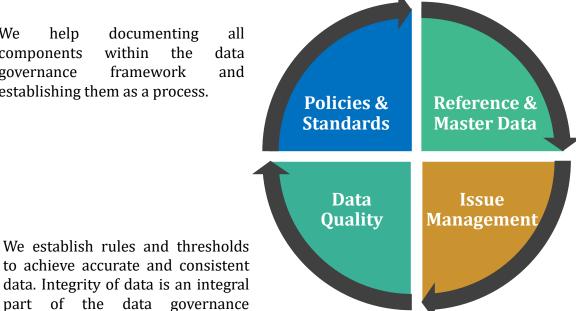


### Data Governance

We help companies establish/enhance a robust data governance framework that ensures enforcement of policies, standards and controls for data usage, data quality, master data management, security and compliance providing context for responsible and effective data management policies.

documenting all We help within the data components framework governance and establishing them as a process.

framework.



We help setup a repository for data, including data master glossaries, referential codes and catalogs.

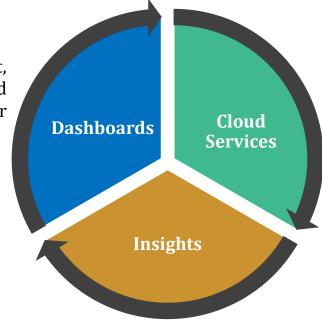
Quality Data issues require handling. We believe in issue management critical as a mechanism for ensuring data quality issues are identified, tracked and resolved swiftly.



## BI Solutions & Data Visualization

Our BI dashboards allow data driven decision making and an opportunity towards reengineering any inefficient processes, cutting down on cost and spotting new business opportunities.

Our BI experts offer prebuilt, as well as customized dashboards to meet our clients' visualization needs.



Transforming data into meaningful and strategic insights is the core of our BI service.

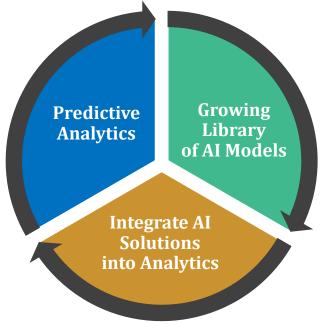
Our BI consulting service places a special emphasis on Cloud BI. We ensure your BI solutions are optimized, by leveraging popular cloud platforms for our clients.



## AI Strategy & Implementation

Our AI solutions offer efficiency and seamlessly integrate data, algorithms, and infrastructure thereby empowering organizations to make informed decisions, enhance efficiency, and stay competitive in the rapidly evolving technological landscape.

We apply statistical algorithms and machine learning models to identify the likelihood of future outcomes.



We offer a list of pre-built AI models for analytical needs. They can be used on a daily basis to understand and predict results.

We use third party data science, machine learning and generative AI platforms to provide advanced analytics for our clients.





# Project Methodology – Our Agile Approach

